

# SPACES THAT SPEAK HOME STAGING



## NOW THAT YOU'VE DECIDED TO SELL LET'S MAKE IT HAPPEN!

Let's get your kids into the new neighborhood, better school system, or getting divorced- let's get you out of the house you share with your ex, let's sell and move on.

**Let Lori create a styled home that buyer's can see themselves living in**

In addition to staging for clients Lori has personally sold 4 of her own homes and knows what is needed to make the sale happen.

**Presentation and Appearance are Paramount! At Spaces That Speak, we use:**

- Creative techniques to enhance your homes character and charm
- Highlight focal points for each room, helping buyers see the full potential of the space.
- Create environment buyers can envision them and their family living in, becoming emotionally attached, sealing the deal for a quick sale

**Have You Maximized Your Homes Value?**

Set the stage for SUCCESS! Home staging with Spaces That Speak

- Can add thousands onto the sales price of your property
- We revive slow moving listings and create desire for the property.

**What's in it for you...ROI...Don't leave equity on the table!**

- Using Spaces That Speak styling will generate more buyers
- And cost less than a price reduction

**Lori's primary consideration: Her client's return on investment, budget, time frame and target market when decorating a home to sell.** Each client's home has unique needs:

- Whether it is rearranging furniture a client already has
- Sourcing rental furniture and accessories to update and style the home
- Arranging tradespeople like painters- and handyman
- Shopping for linens, plants, artwork and accessories

**Spaces That Speak – Services**

- **In Home Consultation:** During this 2-hour consultation Lori will tour your home as a potential buyer, taking into account homes details and making recommendations. Once finished you will receive an action plan how to move forward so your home will be picture perfect and ready to showcase. After this initial consultation you can decide how much work you would like Lori to handle and how much you would like to take care of yourself.
- **Furnished and Vacant Home Staging**
- **Color Consultations and Interior Redesign**
- **Home Shopping**
- **Virtual /Skype Staging**

**Contact:** Lori Carbone

**Phone:** 201-957-4610

**See:** SpacesThatSpeakHomeStaging.com

**Email:** info@SpacesThatSpeak.com



**Home Staging Services in New York:**

- Rockland County, Westchester County, Manhattan, Piermont, Nanuet, Tarrytown and surrounding areas.

**Home Staging Services in New Jersey:**

- Northern New Jersey, Bergen County and surrounding areas.

## SPACES THAT SPEAK HOME STAGING

### CLIENTS "SPEAK OUT" ABOUT SPACES THAT SPEAK HOME STAGING

Due to Lori's suggestion and detailed plan my house is transformed and looks so fabulous I almost don't want to sell it! Professional, creative, budget conscious and organized-Lori is a pleasure to work with. Job well done! Lou Ann M, Paramus NJ

As a new mom, I had no time to prepare my house to sell. Lori came in with speed and efficiency, action plan, lots of decorative ideas on ways to update, refresh and create more space and flow. Lori even recommended tradesmen and handy men (and babysitter's!) when necessary. Having Lori's objective and trained eye preparing our home really made the difference. Ashley B, Blauvelt NY



We removed the wall of mirrors, outdated chandelier and blinds. Repainted walls a pastel color, added molding to ceiling, chair rail and window. Changed light fixture and purposely-left windows bare to show size of room and bring in natural light making room appear larger. We rented dining room furniture, accessories and rug. This room is now ready for any new family holiday gathering!

We removed baby stuff, clutter and excess blankets, couch covers etc. Rearranged couches to create more space, highlighting focal point of room fireplace. Accessorizing with pops of color in artwork, pillows and mantel accessories. These upbeat pops of color keep buyers eyes lingering and staying in the room longer while welcoming all families to fall in love with home.



Master bedroom with floral print wallpaper is a turn off. Buyers don't like wallpaper and see \$\$\$ to remove it. We removed wallpaper, TV, stand and de cluttered. We repainted, added window treatments, curtains, artwork, rug, end table, lamps, and fabric liner to armoire to conceal clothes. Replaced blanket with luxurious bedspread, and pillows to showcase room. Now master bedroom is a romantic relaxing retreat!



**LORI CARBONE, PRESIDENT OF SPACES THAT SPEAK HAS EXTENSIVE EXPERIENCE IN HOME STAGING, DECORATING AND REMODELING.** With 20+ years in sales, marketing and merchandising in New York's fashion industry, Lori utilizes her corporate experience to ensure client objectives are clearly defined and overall goals are achieved. When it comes to creativity, Lori has a broad portfolio of experience that combines her passion, sophistication, warmth, innovation and style. Lori's education includes Fashion Institute of Technology, Parsons School of Design and Staging Diva® Home Staging Business Training Program. Call today. Hire the best...